

## **CAPABILITIES STATEMENT**



<u>Overview</u>: Greenrock is one of the nation's leading providers of **energy and water efficiency** management, auditing, and commissioning **services**. Greenrock is a CVE verified **Veteran Owned Small Business**.

<u>Value</u>: Greenrock provides a path for **optimized** facility **energy & water consumption**, and **prioritized** operational & capital **spending** that targets a goal of reducing real energy and real operational costs in a sustainable way that maintains or increases Resiliency.

<u>Core Competencies</u>: Through our core services energy & water audits, energy management, retrocommissioning and building commissioning -Greenrock provides affordable, detailed, professional, data and science driven assessment, quality control and tracking services, to fully evaluate energy and water consuming systems at your facility, and to organize, prioritize and track efficiency measures and their impacts. DUNs: 017187693

NAICs: 5413, 541330, 541350

CAGE: 80Y10

Legal Entity: Greenrock LLC

Web

www.greenrockus.com

Tel: 412.275.0932

**Principals** 

Joe Guido, Founder, CEM, CEA

joe@greenrockus.com

Bart Stewart, PE, CEM, CEA, CxA

bart@greenrockus.com

<u>Experience</u>: Greenrock and its principals have provided extensive energy & water efficiency services to commercial and government clients since 2008.

- Completed more than 350 commercial property energy and water assessments (ASHRAE Level 1, 2, 3), identifying more than \$20MM in annual achievable energy and water saving opportunities. Greenrock's largest commercial clients include Hilton, Hyatt, and Marriott hotels, as well as several of the largest multi-family owner / operators in the US to include Greystar and Alliance Residential Co.
- Currently provide full service energy & water management services to more than 30 commercial properties nationally with a combined annual energy & water spend of more than \$23MM.
- Have completed energy audits for 20 DOD facilities worldwide, totaling over 3000 DOD installation buildings.
- Conducted numerous Project Systems Commissioning and Building Retro-Commissioning at DOD installations worldwide.